

Cost Breakdown

A detailed breakdown of three-year costs for all profiles and scenarios is presented in figure 12. All cost calculations are based on U.S. data.

Figure 12
Detailed Costs Breakdown

Company	Construction	Consumer Products	Specialty Retail	Fabrication & Assembly	Wholesale Distribution	Food & Beverage
IBM SYSTEM i SCENARIOS						
System hardware & software	44.7	94.3	176.5	168.1	165.3	158.4
Hardware maintenance	6.7	30.6	41.4	41.4	41.4	41.4
Software support	8.9	11.9	11.9	11.9	11.9	11.9
Personnel	96.8	161.4	209.8	242.0	225.9	258.2
Setup	2.6	2.6	2.6	3.3	3.7	2.6
Facilities	0.8	1.3	2.0	2.2	2.5	2.6
TOTAL (\$000)	160.5	302.1	444.2	468.9	450.7	475.1
WINDOWS SERVER WITH VMWARE ESX SCENARIOS						
Hardware	10.8	15.9	32.4	32.0	31.8	31.4
Hardware maintenance	2.4	2.9	5.7	5.5	9.0	5.7
Software licenses	31.9	46.9	56.2	72.4	78.8	92.1
Software support	22.4	32.5	38.0	49.3	54.5	62.4
Personnel	208.0	351.9	482.1	583.0	515.1	563.7
Setup	7.5	7.5	10.5	11.1	13.2	10.5
Facilities	1.1	1.6	5.3	6.0	7.2	7.4
TOTAL (\$000)	284.1	459.2	630.2	759.3	709.6	773.2
WINDOWS SERVER WITHOUT VMWARE ESX SCENARIOS						
Hardware	13.1	14.6	39.3	39.7	45.4	37.7
Hardware maintenance	4.7	4.7	8.1	7.8	10.4	8.1
Software licenses	34.3	48.8	61.1	71.7	80.3	89.3
Software support	24.9	35.8	45.0	53.0	58.6	66.2
Personnel	255.4	412.1	518.6	615.5	644.4	607.7
Setup	6.6	6.6	10.2	10.8	12.6	10.2
Facilities	1.5	1.5	6.0	6.6	8.6	8.0
TOTAL (\$000)	340.5	524.1	688.3	805.1	860.3	827.2

IBM System i hardware and i5/OS operating system software are priced as a package.